



Frequently Asked Questions

REO Bulk Sale Program

How do I register for the REO bulk sale program?

To register for our bulk sale program, complete the online registration form linked from the Bulk Sales page on www.HomeSteps.com. Once you have submitted the registration form, you should receive a Welcome email from HomeSteps within 72 hours. The email will include your unique bulk sale Vendor ID number, which must be included when submitting your bulk sale inquiries. We use the Vendor ID number to ensure that the correct investor is associated with each bulk sale transaction.

Who do I contact if I have questions about the bulk sale program?

All bulk sale questions should be emailed to HomeSteps_Bulk_Sales@freddiemac.com.

Does HomeSteps offer any discounts to purchase homes in bulk?

Not at this time. Our primary focus and sales strategy is selling homes to owner occupants at fair market value. We are extremely mindful of the impact of our approach to pricing/selling and the impacts to communities should a discounted sale occur. Therefore, we do not typically consider any inquiries made substantially below our current list price.

Does HomeSteps have any “bulk tapes” available at this time?

HomeSteps does anticipate offering bulk sale opportunities for investors in the future. These bulk sales will be comprised of properties identified and pooled by HomeSteps for investor bidding.

Are there any other purchasing opportunities to purchase Freddie Mac properties while waiting for bulk opportunities?

Yes, in addition to submitting offers on individual homes listed for sale on www.HomeSteps.com, investors may also visit any of the auction company websites that HomeSteps utilizes to sell select portions of our inventory: Auction.com (www.auction.com), Hudson & Marshall (www.hudsonandmarshall.com), RealtyBid (www.realtybid.com) and XOME (www.homesearch.com).